



2024 Business Owners Guide to IT Support Services

What Every Milwaukee Small Business Should Know About IT Support Costs

How to Navigate the Complexities of
IT Service Contracts, Pricing, and
Offerings

– And Avoid Costly Mistakes –

Provided as an educational service by:

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~~“What Do You Charge for IT Services?”~~ - strike that.

“What Value Will I Get for My Investment?”

Learn How to Evaluate IT Providers and Avoid Costly Mistakes

In this guide, you'll learn:

1. The three most common IT service pricing models and the pros and cons of each.
2. A risky billing approach that shifts ALL liability onto you - and why to avoid it.
3. Hidden fees, exclusions, and “gotcha” clauses to watch for in IT service agreements.



One of the most common questions we hear from potential clients is:



“What do you charge for your services?”

While it’s a natural question to ask, focusing on cost alone can often lead to frustration, unexpected risks, and paying more in the long run. That’s why we created this guide—to help you make a confident, informed decision when selecting an IT partner for your business.

Here’s why relying on price as your main decision factor can be a mistake:

1. There’s No “Standard” Pricing in IT Services

In the IT world, pricing structures can vary widely between providers, even when their services seem similar at first glance. We’ll break down the most common pricing models in this guide so you can better compare what you’re really getting for your money.

2. Low-Cost Providers Often Mean High Risks

Many “cheaper” IT providers keep their prices low by cutting corners in critical areas like cybersecurity, backups, and disaster recovery. These gaps can leave your business exposed to serious threats, from data breaches to prolonged downtime. This guide will help you identify these risks and avoid hidden pitfalls.

3. The Right IT Partner Focuses on Value, Not Just Price

The best IT provider isn’t the one offering the lowest price or the highest—it’s the one that delivers reliable support, proactive solutions, and measurable results for your business. Our goal is to show you how to evaluate IT providers based on the value they bring to your operations and peace of mind.

At the heart of our approach is the belief that every business deserves an IT partner who is as invested in their success as they are. We want to help you find that partner—whether it’s us or someone else—so you can confidently move forward knowing your technology is in trusted hands.

**Dedicated to your success,
Centurion Data Systems**

About The Author:

Centurion Data Systems was founded in 1990 with the goal of providing comprehensive IT solutions to local businesses. With a focus on helping companies save money and achieve measurable results, Centurion has grown to become a leading provider of managed IT services, cloud hosting, and cybersecurity assessments in southeast Wisconsin.

Over the years, Centurion has built strong relationships with clients and has been able to give back to the community by supporting organizations such as the Medical College of Wisconsin Cancer Center and the American Cancer Society.

The team at Centurion Data Systems is dedicated to understanding each client's unique business objectives and tailoring their services to support their success.

With a commitment to their **Client Bill of Rights**, Centurion anticipates clients' needs, safeguards their vital data, and provides reliable backup so that businesses can focus on their goals. Centurion also believes in giving back to the community and is proud to donate a portion of their profits to important causes.



Comparing IT Services: Understanding the Core Pricing Models

When evaluating IT service providers, it's easy to feel overwhelmed by varying fees, service plans, and deliverables. To make an informed decision, it helps to understand the three primary pricing models most IT companies use. Some providers mix and match these models, while others stick strictly to one. Let's break them down.

Time and Materials (Hourly Services or T&M).

Often referred to as "break-fix," this model operates on a simple concept: you pay an hourly rate when something goes wrong, and a technician is called in to fix it. Hourly rates typically range between \$100 and \$350, depending on the provider and complexity of the issue.

When it's used:

- Solving specific issues like slow WiFi or an email outage.
- Handling one-time projects such as software upgrades or office relocations.
- Providing additional IT staff for short-term needs.

Some companies may offer discounted rates if you pre-purchase a block of hours.

A variation of this model:

Value-added resellers (VARs) fall under this category, often working with larger businesses that have internal IT teams. They sell hardware or software, alongside services like installation and configuration. While VARs were once prevalent, many have shifted toward the Managed Services Provider (MSP) model.

Managed IT Services (Managed Service Provider)

Also known as MSPs, managed services take a proactive, all-inclusive approach to IT management. With an MSP, you're outsourcing your entire IT department for a predictable monthly fee. This model covers everything needed to ensure your systems run smoothly and securely, including:

- ✓ **Troubleshooting and support:** Addressing day-to-day technical issues for your team, both on-site and remotely.
- ✓ **Device management:** Setting up and maintaining PCs, tablets, Macs, and other workstations.
- ✓ **Applications:** Installing and managing software like Microsoft 365, Google Workspace, or SharePoint.
- ✓ **Cybersecurity:** Safeguarding your network, devices, and data from hackers, ransomware, and other threats.
- ✓ **Backups and recovery:** Ensuring your data is regularly backed up and recoverable in case of a disaster.
- ✓ **Help desk support:** Providing fast, reliable assistance for employees with tech issues.
- ✓ **Audits and training:** Conducting security audits and training employees on best practices for cybersecurity.
- ✓ **Performance monitoring:** Maintaining the health, speed, and reliability of your IT systems daily.
- ✓ **Strategic consulting:** Offering advice on infrastructure growth, compliance, and future technology needs.

A high-quality MSP will also create a tailored IT roadmap, planning and budgeting for necessary improvements, regulatory compliance (CMMC, HIPAA, FTC Safeguards, PCI, etc.), and insurance-related cyber protections. While routine maintenance is included in the monthly fee, larger projects like system upgrades are typically planned separately to align with your business's goals and risk tolerance.

Vendor-Supplied I.T. Services.

Some software and hardware vendors offer basic IT support packages as an add-on for their products. This might include help desk assistance or remote troubleshooting for a specific application.

Limitations of this model:

- Vendor support is often narrowly focused on their product and doesn't extend to your broader IT ecosystem.
- If the issue lies outside their software or hardware, they'll refer you back to your IT team or another provider.

While vendor support can be helpful for critical applications, it's rarely enough to meet the comprehensive IT needs of small to midsize businesses, especially in areas like cybersecurity, backups, or employee support.

Which Model is Right for Your Business?

For most small and midsize businesses, the choice often comes down to Managed IT Services or break-fix (T&M) support. Each has its merits, depending on your needs:

- **T&M** works best for micro-businesses with simple IT needs and low risk.
- **Managed IT Services** is the better option for businesses looking for predictable costs, reduced risks, and reliable, ongoing support.

In the sections ahead, we'll explore the pros and cons of each model and give you a clearer picture of what to expect when it comes to fees and service quality. With this knowledge, you'll be better equipped to choose the IT partner that's right for you.



Managed I.T. Services Vs. T&M: Which is the Smarter, More Cost- Effective Choice?

When deciding how to handle your business's IT needs, the choice often comes down to **break-fix services** or **managed IT**

services (MSP). Each has its merits, but understanding the trade-offs is essential to making the right choice for your business.

The Case for Break-Fix Services

The main advantage of the break-fix model is simplicity—you only pay for IT support when something goes wrong. There's no ongoing contract, so you have the flexibility to switch providers if you're not satisfied.

For micro-businesses with just a few employees, minimal technology requirements, and no sensitive data to protect, T&M can be a practical and cost-effective option.

However, as your business grows or if you handle critical or protected information, the limitations of break-fix services can become costly and risky.

The Risks of Break-Fix for Growing Businesses

Break-fix services may seem appealing, but they often lead to significant challenges and hidden costs for businesses with more complex IT needs. Here are six common downsides:

01 Increased Risk of Major Issues

A reactive approach means problems are only addressed after they occur. Without proactive maintenance, you're far more likely to face major disruptions. As Benjamin Franklin said, "An ounce of prevention is worth a pound of cure."

02 Difficulty Budgeting for IT Costs

Break-fix services make it hard to predict your IT expenses. Unexpected emergencies can lead to unpredictable bills, disrupting your cash flow.

03 Greater Exposure to Cyber Threats

Without proactive security monitoring and maintenance, your business is at a much higher risk of cyberattacks. Many companies underestimate the damage a ransomware attack can cause—shutting down operations, exposing sensitive data, and eroding customer trust.

04 Unpredictable and High Costs

Break-fix support can get expensive quickly if multiple issues arise or a major problem—like a ransomware attack—occurs. Without regular maintenance, resolving issues takes longer since technicians are unfamiliar with your setup and lack systems to prevent problems from escalating.

05 No Incentive for Efficiency

With hourly billing, some providers may assign less-experienced technicians who take longer to resolve issues. Since they're paid by the hour, there's no motivation to fix your problems quickly, and costs can add up unnecessarily.

06 Lower Priority Service

Many IT companies prioritize their managed clients, meaning break-fix customers are often at the back of the line. You could be left waiting days—or even weeks—for help when you need it most.

Why Managed IT Services Are the Smarter Choice

For businesses with 10 or more employees, sensitive data, or plans for growth, **managed IT services** offer a far better solution.

With an MSP, you pay a predictable monthly fee for comprehensive IT management. This includes proactive maintenance, round-the-clock security monitoring, and dedicated support to keep your systems running smoothly and securely.

An MSP's proactive approach prevents problems before they arise, reduces downtime, and ensures your technology aligns with your business goals. For most small and midsize businesses, peace of mind and long-term savings make managed IT services the smarter, more cost-effective choice.

If your business values reliability, security, and growth, partnering with an MSP is a decision you won't regret.



What Should IT Services Cost?

When evaluating IT service providers, cost is always an important factor—but understanding what goes into those numbers is crucial. IT services pricing can vary significantly, depending on the provider’s experience, service quality, and approach. Let’s explore some industry benchmarks and explain how Centurion Data Systems’ pricing model provides exceptional value.

Industry Pricing Overview

According to a recent survey by Service Leadership Inc, which analyzes the financial performance of IT service firms nationwide, here are the typical costs for different IT services:

Hourly Break-Fix Fees:

Hourly rates for break-fix services usually range from **\$100 to \$350** per hour, often with a one-hour minimum. Some providers offer discounts for pre-purchased blocks of hours, but the cost adds up quickly when multiple issues arise, or larger projects are needed.

Project-Based Fees:

Fees for one-time IT projects vary widely based on complexity and scope. To avoid unexpected expenses, demand:

- A **detailed scope of work** outlining success metrics and expectations.
- A **fixed budget and timeline** to prevent “surprise” costs from unforeseen circumstances.
- A provider with the expertise to anticipate challenges and price projects accurately.

Managed IT Services (MSP):

Most MSPs charge a **monthly fee per user**, typically between **\$146.08 and \$249.73**, depending on the number of devices, users, and locations. These fees may rise due to inflation and the competitive IT talent market.

Why the Cheapest Option Isn't Always the Best

If an MSP charges on the lower end of the spectrum—below \$146.08 per user—it's worth asking what's missing. Often, lower fees mean cutting corners in areas like:

- ✗ Comprehensive cybersecurity measures.
- ✗ Advanced data backups and disaster recovery solutions.
- ✗ Access to higher-level expertise.

At Centurion, we strike the perfect balance: **competitive pricing that includes everything you need to protect and grow your business, without sacrificing quality or long-term value.**

Choosing the right IT partner is about more than cost—it's about finding a team you can trust to deliver proactive, reliable solutions that support your success. With Centurion, that's exactly what you'll get.



Centurion's Approach to IT Services Pricing

Here's what sets us apart:

1. **Contract-Based Services for All Clients:** Whether you're on a Time and Materials (T&M) plan or a full MSP agreement, we always work under a clear, fair contract. This ensures transparency and reliability, no matter the scope of your IT needs.
2. **Proactive, Holistic Support:** We don't just fix problems—we anticipate and prevent them. Our team uses its decades of expertise to stay ahead of emerging technology needs, helping your business avoid costly disruptions.
3. **A True Partnership:** With over a decade-long relationship with many of our clients, we pride ourselves on being more than just a service provider. We're a consultative partner who takes the time to educate and guide you through technology decisions, aligning IT strategy with your business goals.
4. **Highly Skilled Specialists:** Our team consists of top-tier professionals who resolve issues faster and with greater accuracy than less experienced providers. This efficiency not only saves time but ensures you're always prepared for future challenges.

How Cheaper IT Providers Hide the Real Costs of Their Services

Not all IT service agreements are created equal. While lower-cost providers may seem like a bargain, they often come with hidden pitfalls that can cost your business far more in the long run. Unless you're highly familiar with the technical nuances of IT contracts, these "gotchas" can be easy to overlook.

At Centurion, we've seen it time and time again—cheaper providers cutting corners or using vague contracts to keep prices low, only to surprise clients with additional fees or subpar service later. Here are the most common ways this happens and what to look out for.



1. Inadequate Cybersecurity and Compliance Protections

One of the most dangerous areas where budget providers cut costs is cybersecurity. They may install basic antivirus software and call it a day, leaving your business vulnerable to ransomware attacks or data breaches.

Here's what you need instead:

- **Advanced protections**, like two-factor authentication (2FA) and advanced endpoint security.
- **Employee cybersecurity training**, as human error is one of the leading causes of breaches.
- **Compliance with industry standards** like HIPAA, PCI, or FTC Safeguards to protect sensitive data and meet insurance requirements.

At Centurion, these advanced protections are standard. We proactively help clients meet compliance requirements, reducing risks and ensuring that insurance claims won't be denied due to inadequate security measures.

2. Weak Backup and Disaster Recovery Solutions

Many low-cost providers exclude robust backup and recovery options to save money. They may claim to back up your data but skip critical areas, such as cloud applications like Microsoft 365 or Google Workspace. Worse, they may not offer immutable backups—backups that can't be corrupted by ransomware.

Why this matters:

- **Cloud providers don't guarantee your data is backed up.** Without proper systems in place, you could lose access to emails, documents, or customer data in an instant.
- **Insurance companies now require immutable backups** to cover ransomware attacks.

Centurion ensures your data is protected with daily, immutable backups and periodic test restores to guarantee reliability when you need it most.

3. Surprise Fees for On-Site and After-Hours Support

Lower-priced contracts often leave out details about on-site or after-hours support, charging extra for these services when issues arise. This can lead to unpredictable bills that strain your budget.

At Centurion, we include on-site and after-hours support in our contracts. We believe in transparent pricing and predictable costs, so you're never caught off guard.

4. No Vendor Liaison or Third-Party Support

Another hidden cost comes when budget IT providers refuse to troubleshoot issues with third-party vendors, such as your internet service provider, phone systems, or security cameras. These providers may charge you extra—or leave you to resolve the issues yourself.

Our approach is simple: If it's on your network, we'll handle it. As your IT partner, we own the problem so you can focus on your business.

5. Inexperienced Technicians and Lack of Account Management

Lower-priced providers often rely on junior-level technicians or outsourced labor to cut costs. While these technicians may charge less, they often take longer to resolve issues or miss critical details, costing you more in the long run.

Additionally, many smaller providers can't afford to offer dedicated account management. This means no one is proactively monitoring your IT environment for potential risks or helping you plan for future needs.

At Centurion, you get:

- **Top-tier specialists** who resolve issues faster and more effectively.
- A dedicated account manager who acts as your strategic partner, creating IT budgets, roadmaps, and compliance reviews to keep your business on track.



What to Look for in an IT Service Agreement

Before signing any agreement, ensure the contract clearly outlines:

- The **services included** and any additional fees for extras like after-hours or on-site support.
- **Guaranteed response times** for both minor and major issues.
- **Cancellation terms and liability protections** for both parties.

The Centurion Difference

We don't just fix problems; we prevent them.

Our proactive approach, expert team, and transparent pricing ensure you're never left guessing—or paying for services you didn't expect.

The best way to avoid issues with your IT provider is to choose a partner who values your success as much as you do. At Centurion, we're here to be that partner, delivering holistic IT support that protects your business today and prepares you for tomorrow.



20 Essential Questions to Ask Your IT Services Firm Before Signing a Contract

Choosing the right IT services provider is crucial for your business's success and security. To ensure you're making an informed decision, consider asking potential providers the following questions.

1. How can we request support?

Your IT provider should offer multiple support channels to ensure you can get help whenever you need it. If their system requires submitting a ticket via your PC, ask what happens if your internet is down or your computer isn't working. Ideally, they should provide phone and email support, so you're never stranded.

Our Answer: We offer multiple support channels, including a dedicated help desk accessible via phone, email, and an online ticketing system. This ensures you can reach us even if your primary systems are down.

2. Do you provide a written, guaranteed response time for support requests?

Delays in IT support can cripple your business. A reliable provider should guarantee response times in a Service Level Agreement (SLA), so you know exactly what to expect.

Our Answer: Yes, our Service Level Agreement (SLA) outlines guaranteed response times for various issue severities. We pride ourselves on prompt responses, as evidenced by our client testimonials.

3. Will your technicians explain their work in understandable terms?

No one likes feeling talked down to or confused. Look for a provider whose team communicates clearly, answering your questions without unnecessary jargon.

Our Answer: Absolutely. Our team is trained to communicate without jargon, ensuring you understand the solutions we provide.

4. Do you offer an IT roadmap and conduct regular strategy meetings?

Your IT provider should act as a strategic partner, not just a help desk. Regular reviews of your IT systems, risks, and goals ensure your technology aligns with your business's growth.

Our Answer: We provide quarterly strategy sessions to review your IT roadmap, assess risks, and align technology with your business goals.

5. Are your invoices clear and detailed?

Confusing or inaccurate billing is a common frustration. A trustworthy provider will provide detailed, transparent invoices.

Our Answer: Yes, our invoices itemize all services rendered, providing transparency and clarity.

6. Do you have adequate insurance coverage?

If an IT provider causes a data breach or downtime, their lack of insurance could leave your business exposed. Ensure they have cyber liability and errors and omissions coverage.

Our Answer: We maintain comprehensive cyber liability and errors and omissions insurance to protect both our clients and ourselves.

7. Is there a dedicated account management team?

Without dedicated account managers, you may find yourself struggling to get the attention your business deserves.

Our Answer: Yes, each client is assigned a dedicated account manager to ensure personalized and consistent service.

8. Do you enforce compliance with FTC Safeguards and other regulations?

Regulatory requirements like FTC Safeguards and CMMC 2.0 can carry steep penalties for non-compliance. Ensure your provider prioritizes compliance to protect your business.

Our Answer: Centurion specializes in regulatory compliance, including FTC Safeguards and CMMC 2.0 for defense contractors. We design and implement security protocols to keep you compliant and secure. ([Learn more about our CMMC expertise here](#))

9. Do you provide regular security updates and reports?

Regular updates and reports ensure your systems stay secure and compliant with industry standards.

Our Answer: We deliver quarterly reports detailing system health, updates, and security measures implemented.

10. Are you knowledgeable about regulatory compliance standards like CMMC, HIPAA, and PCI?

Compliance standards like HIPAA, PCI, and CMMC 2.0 require specialized expertise. Your provider should be fluent in these regulations.

Our Answer: Our team possesses expertise in various compliance standards, including CMMC 2.0, HIPAA, and PCI. We guide clients through compliance processes to ensure adherence.

11. Have you reviewed our cyber liability insurance requirements?

Cyber insurers require businesses to meet specific security standards to qualify for coverage. Ensure your provider is proactive about meeting these standards.

Our Answer: We collaborate with clients to review and ensure all cybersecurity measures align with their insurance policy requirements, preventing potential claim denials.

12. Do you implement immutable backups for our data?

Immutable backups protect your data from ransomware attacks by ensuring it can't be altered or deleted.

Our Answer: Yes, we utilize immutable backups to protect your data from unauthorized alterations, ensuring data integrity.

13. Do you conduct regular test restores of backups?

The best backup is worthless if it doesn't work in an emergency. Regular testing ensures your backups are reliable.

Our Answer: We perform monthly test restores to verify the reliability and integrity of your backups.

14. Do you back up systems before performing major updates or projects?

Backing up before major changes is a simple precaution that many providers overlook.

Our Answer: As a precaution, we back up all relevant systems before initiating significant updates or projects.

15. Is there a disaster recovery plan in place?

A well-documented disaster recovery plan ensures your business can bounce back quickly after an outage or attack.

Our Answer: We develop and maintain a comprehensive disaster recovery plan tailored to your business needs, ensuring swift recovery in emergencies.

16. Is your help desk U.S.-based or outsourced?

Outsourced help desks can lead to language barriers and inconsistent service quality.

Our Answer: Our help desk is U.S.-based, staffed by professionals familiar with local business environments and regulations.

17. Do your technicians hold current certifications and undergo ongoing training?

Certified technicians stay current with the latest technologies and can resolve issues more effectively.

Our Answer: Our technicians maintain up-to-date expertise and participate in continuous training to stay abreast of technological advancements.

18. Do your technicians conduct themselves professionally and communicate clearly?

Professionalism and clear communication are non-negotiable for building trust and delivering quality service.

Our Answer: Our team is committed to professional, respectful interactions and avoids confusing “geek-speak.”

19. Are you familiar with our specific line-of-business applications?

Your provider should manage and support all the software critical to your business.

Our Answer: We take the initiative to understand and support your unique applications, liaising with vendors as needed to ensure seamless operation.

20. Do you take ownership of issues with third-party services like internet or phone systems?

A good IT partner owns the problem, even if it involves another vendor.

Our Answer: We act as your advocate, managing and resolving issues with third-party services to minimize disruptions to your business.

Tired of Frustrating IT Support and Endless Problems?

It's Time to Experience Reliable, Proactive IT Services That Truly Work for You.

If you're ready to partner with an IT company you can trust to deliver results, the next step is simple:

 Call us at (262) 524-9290 and mention this report to schedule a short, no-pressure, 10- to 15-minute consultation.

 Visit us online at <https://cendatsys.com/contact/> to schedule your call at your convenience.

During this call, we'll discuss your unique situation, address your concerns, and answer any questions you have about our services. If you feel confident moving forward, we'll schedule your **free Network and Risk Assessment** at a time that works for you.

What Our Assessment Delivers

This comprehensive evaluation can be performed with or without your current IT provider's involvement, depending on your preference. At the end of the process, you'll receive a detailed report revealing:

- **Your Security Status:** Are your IT systems and data fully protected against hackers and ransomware, or are there gaps that leave you vulnerable?
- **Backup and Recovery Readiness:** Is your data being backed up properly, ensuring quick recovery in the event of an emergency or ransomware attack?
- **Compliance Risks:** Are you unknowingly violating critical regulations, like CMMC, HIPAA, or FTC Safeguards?
- **Optimization Opportunities:** How you can enhance your IT investments to improve communication, strengthen security, and boost employee productivity.

See What Our Clients Are Saying

Eric Olson, Purchasing Manager, T-Lon

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"Working with Centurion for roughly 15 years, their team consistently brings a smile and a helpful attitude to every interaction. Their attention to detail, willingness to tackle issues immediately, and the valuable insights they share for future success truly set them apart. Thanks to their dedication, I've never needed to consider working with anyone else. Centurion has been a trusted partner in stabilizing and growing our IT footprint, playing a key role in our success. If you're on the fence, I'd say give Centurion a project and let them prove you wrong—you won't be disappointed. Their professionalism, knowledge, and experience in all things IT make them a fantastic partner."

Dave Carstensen, Xact Wire EDM

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"Centurion's quick response time—whether addressing our business needs remotely or coming into the office to assist—has been invaluable. What truly sets them apart is their ability to find resolutions or alternatives to changes instead of simply saying something can't be done. Their combined knowledge, paired with the time they take to understand our business and how we operate, ensures that they design exactly what we need. Anyone can sell you something, but Centurion stands out by knowing what to provide based on your specific business needs. They've been an incredible partner for us."

Tanya L. Coppersmith, Manager of Operations & Finance, WHEFA

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"The biggest benefit of working with Centurion is their quick response time and the dedication they show in resolving our issues. Their staff is responsive to the needs of a small business and takes the time to explain what they are doing so we understand the process. If someone was on the fence about choosing Centurion, I'd tell them their team is skilled, friendly, and always quick to address and assist with any IT needs. They've been a reliable partner for us."



Jim Bowman, Operations Minister, Jubilee Christian Family Church

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"The biggest benefit of being a Centurion customer is the convenience and peace of mind of knowing someone knowledgeable is just a phone call away. Their service is prompt, and they're always available when we need them, which is something we didn't get with other IT firms in the past. If someone was on the fence about choosing Centurion, I'd tell them it's better to go with a solid, recommended company than to take a chance on someone new. I'd definitely recommend Centurion!"

Veronica Sosa, Programmed Cleaning Inc./Modern Maintenance Inc.

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"The biggest benefit of working with Centurion has been their willingness to work with our existing IT infrastructure, supported by a team that knows how to make it happen. They respond quickly to inquiries, and their pricing is reasonable, which sets them apart from other IT firms we've worked with in the past. If someone was unsure about choosing Centurion, I'd be happy to vouch for them personally—their ability to work with clients and develop quick resolutions to problems is outstanding."

Why This Matters

Sometimes, a fresh perspective is all it takes to uncover risks, inefficiencies, or missed opportunities in your IT systems. Our free assessment provides you with a credible, third-party evaluation of your security, stability, and efficiency—at no cost and with zero obligation.

We're here to earn your trust by showing you a smarter, better way to manage your IT needs. Let's start the conversation today.

Dedicated to serving you,

Centurion Data Systems

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